

bamboopink

Strength  Integrity  Creativity

DEFINITIONS AND TERMS:

Active: Must maintain a monthly minimum of PV based on Rank qualifications.

Autoship: Monthly purchases that are set up for automatic purchase (Available Soon).

Back Office: bamboopink offers its Consultants a back office to manage their business online (fees apply – refer to company guidelines as to the fees that are applicable).

Car/Lifestyle Bonus: Pays as follows (must maintain rank for 3 consecutive months to be eligible);

\$1000 Emerald Rank paid out monthly

\$2500 Diamond Rank paid out monthly

\$5000 Pink Diamond Rank paid out monthly

Commissionable Products: Full priced jewelry and other core products sold to Customers or purchased by a Consultants with a base 25% discount. NON-commissionable items include business supplies (sales aids) and jewelry sample purchases placed at greater than the regular discount and closeout items.

Consultant: is an Independent Consultant of bamboopink products. A person becomes a bamboopink Consultant by submitting an Independent Consultant Application and Agreement that is accepted by the company online. A Consultant is not an employee of the company.

CV – Commissionable Volume: A dollar value assigned to a product. CV typically equals 65% of the retail amount of commissionable products with the exception of Jewelry Boxes which equals 50% CV of the retail amount. Monthly CV is reduced by any returns. Returns from a previous month will impact the CV of the month in which they were returned and can impact Pay Level. Therefore, we encourage Consultants to sell and train for more than the required CV and to regularly check their sales reports. The coaching commissions are paid 7 levels down based on CV.

Enroller: Enroller is the Consultant who introduced an individual to bamboopink (NOTE: Enroller maintains all the Fast Start and Executive Check Matching bonuses).

Executive Check Matching Bonus: Matching Check Bonus is paid based on paid-as Rank for all Consultants that you've personally enrolled and sponsored and is calculated from their uni-level commissions for retail jewelry sales only (does not include jewelry box sales).

Fast Start Bonus: A one- time bonus of 10%-20% is paid to the Consultant who personally enrolls a new consultant into the bamboopink program (This is only paid on the jewelry box CV).

Fast Start FREE Jewelry Bonus/90 days to Sapphire Program: = Earn \$250 in retail jewelry per \$2,000 retail jewelry sales each calendar month during a consultants first 90 days and an extra \$500 if you achieve Sapphire status within your first 90 days. 90 days means your first full 3 months if you should enroll after the 5th of any given month.

Global Leadership Bonus Pools: COMING JANUARY 2012

Hostess/Host: An individual that hosts a bamboopink Jewelry trunk show/party.

JB - Jewelry Boxes: bamboopink currently offers three optional Jewelry Boxes for purchase. Each Jewelry Box is equipped with the jewelry and tools designed to get your business off to a quick start.

Mobile Apps: bamboopink's mobile software is designed to run on handheld computers, personal digital assistants (PDAs) and smartphones.(Available Soon)

Paid-as Rank: The system will pay commissions based on your paid-as rank for the month (actual performance).

Pay Level: A monthly achievement based on qualifications of PV, and team activity as detailed in the Compensation Plan. This qualification is used to determine commission levels for the current calendar month.

Power Team Bonus: Is paid for building a perfect POWER TEAM within a 30 day calendar period. The Consultant must personally enroll and sponsor 3 new Consultants (frontline) and help those 3 new consultants personally enroll and sponsor their first 3 Consultant's frontline within 30 days. The time period begins when a consultant enrolls a new team member and the power team is built prior to the last day of the next calendar month. For example: Sue enrolls Amber on April 10, Mary on April 15 and Lynn on April 22. Sue has until the last day of May to help those three team members each enroll three new team members. When sue does this, she will receive the Power Team Bonus when the May bonuses are paid in early June.

PV - Personal Volume: Personal sales volume generated from sales to your customers and your personal purchases on a monthly basis.

Qualified: bamboopink pays weekly commissions and monthly commissions. “Qualified” depends on the specific commission or bonus requirements. calendar month.

Rank: The highest achieved paid-as level within the last 6 months. Listed below are the bamboopink ranks:

Consultant

Garnet

Pearl

Sapphire

Ruby

Emerald

Diamond

Pink Diamond

Rank Advancement Bonus: A one time Rank Advancement Bonus will be paid once rank advancement has been achieved and all qualifications have been met. A Consultant will receive the jewelry listed below when they achieve Emerald, Diamond and Pink Diamond Ranks. Consultant must hold this position for 3 consecutive months to qualify for bonus.

\$5000 Emerald (retail value)

\$10,000 Diamond (retail value)

\$25,000 Pink Diamond (retail value)

Retail Profit/Commission: The money received by the Consultant for selling bamboopink commissionable products.

Sapphire FREE Jewelry Bonus: = additional \$500 in jewelry for achieving Sapphire Rank in first 90 days.

Sponsor: Sponsor is the Consultant where a new enrollee (team member) is placed under in the bamboopink organization for Uni-level Commission purposes.

Trunk Show: is classified as a party or group sales environment with 4 or more sales to qualify for hostess benefits.

TV - TEAM Volume: The total sales volume generated from your entire TEAM from the sales of commissionable products on a monthly basis.

Weekly Commission: Are calculated as follows (each week runs from Monday at 12:01 a.m. (PST) to Sunday at midnight).

VTS Virtual Trunk Show: A Consultant can give a Virtual Trunk Show to a customer via a computer, smartphone or tablet PC such as an Ipad.

Upline: An upline is your Sponsor, as well as their Sponsor. A Consultant commonly receives support from their sponsor's upline as well.